

September 24, 1976

Hon. Robert L. Oswald

Secretary

Dear Sir:

RECORDATION NO. Filed & Recorded

Interstate Commerce Commission

SEP 27 1976 -11 12 AM

Washington, D.C. 20423

INTERSTATE COMMENCE COMMISSION

Enclosed for filing with and recording by the Interstate Commerce Commission are seven(7) executed counterparts of a Conditional Sale Agreement dated as of September 22, 1976, between SSI Rail Corp., Two Embarcadero Center, San Francisco, California 94111, Buyer, and FMC Corporation, 200 East Randolph Street, Chicago, Illinois, 60601, Seller, covering the following railroad equipment.

100, 50'6", 70-Ton capacity general purpose, single-sheath boxcars built by FMC Corporation, numbered MDW 9000 through 9099 inclusive.

Identifying marks on all of the foregoing equipment: The words, "Ownership subject to a security agreement filed under the Interstate Commerce Act, Section 20c," printed on each side of each unit.

Also enclosed is the Company's check in the sum of \$50.00, payable to the Interstate Commerce Commission, being the prescribed fee for filing and recording the foregoing document.

Please return five of the enclosed counterparts with recordation data stamped thereon to the representative of the office of Sullivan and Worcester, Attorneys at Law, Washington, D.C., who will be delivering this letter on our behalf.

Very truly yours,

Idwan V. Schuerder

Edward P. Schneider Director of Finance

T. C. C. FEE OPERATION BR.

SEP 27 11 43 AH 776

BECEINED

Interstate Commerce Commission Washington, D.C. 20423

9/27/76

OFFICE OF THE SECRETARY

Edward P. Schneider
Director of Finance
SSI Rail Corp
Two Embarcadero Center
San Francisco, Calif. 9411

Dear

The enclosed document(s) was recorded pursuant to the provisions of Section 20(c) of the Interstate Commerce Act,

49 U.S.C. 20(c), on 9/27/76 at 11:50am' and assigned recordation number(s) 8493

Sincerely yours,

Robert L. Oswald Secretary

Enclosure(s)

CONDITIONAL SALE AGREEMENT SEP 27 1976 -11 10 AM

This Conditional Sale Agreement is made as of September 22, 1976 between FMC Corporation, a Delaware Corporation (hereinafter called Builder,) and SSI Rail Corp., (hereinafter called the Railroad.)

Whereas, Railroad desires to purchase from Builder and Builder desires to sell to Railroad 100 boxcars;

Whereas, the parties anticipate this Agreement will be assigned to a third party (hereinafter called the Assignee) and subsequently amended and modified by the Railroad and Assignee;

NOW THEREFORE, the parties agree:

- Construction and Sale. Builder will construct one hundred (100) 50' 6" 70-ton capacity general purpose, single sheath boxcars, numbered MDW 9000 through 9099 inclusive (such boxcars being hereinafter called the Equipment.) Builder will sell and deliver to Railroad and Railroad will purchase from Builder, accept delivery and pay for the Equipment. The design, quality and component parts of each unit of Equipment shall conform at delivery to all Department of Transportation and Interstate Commerce Commission requirements and specifications and to all standards recommended by the Association of American Railroads reasonably interpreted as being applicable to equipment of the character of such The Equipment will meet Builder's Specification number 17783 of August 1976 and will conform with Builder's Drawing number SK-725.
- 2. <u>Inspection and Delivery</u>. Builder will begin construction of the Equipment promptly and will begin delivery as soon as practicable. Builder will deliver the Equipment f.o.b. its facility at Portland Oregon, or such other destinations as the Railroad may designate.

During construction, the Equipment will be subject to inspection and approval by the authorized inspectors of the Railroad. Builder will grant the inspectors reasonable access to its plant. Builder will submit each unit to an inspector for inspection. If each such unit conforms to the specifications, requirements and standards applicable thereto, the inspector shall execute and deliver to the Builder a Certificate of Acceptance stating that such unit has been inspected and accepted on behalf of Railroad and is marked in accordance with Article 6 hereof, provided, however, that the Builder shall not thereby be relieved of its warranty provided in Article 9.

Upon delivery of each unit, the Railroad will assume the risk of any loss or damage to or destruction of such unit.

3. Purchase Price and Payment. The purchase price will not exceed \$34,500 per unit nor \$3,450,000 for all of the Equipment. The purchase price shall be payable on demand, but not before ten days after delivery of all of the Equipment. If payment shall not be then demanded, Railroad will pay interest at ten per cent per annum of the unpaid balance of the purchase price.

If Builder assigns the right to receive the payments to be made by the Railroad, the Assignee thereof may request the Railroad to make, and the Railroad shall make, such payment to Assignee.

- 4. Taxes. Railroad will pay all local, state, federal or foreign taxes (other than net income, gross receipts, [except gross receipts taxes in the nature of or in lieu of sales or use taxes,] excess profits and similar taxes) or license fees, assessments, charges, fines, or penalties hereafter levied or imposed upon or in connection with or measured by this agreement or any sale, use, payment, shipment, delivery or transfer of title under the terms hereof. Railroad will keep the Equipment free and clear of all such impositions which might in any way affect the title of the Builder.
- 5. <u>Title to the Equipment</u>. Builder hereby retains full legal title to and property in the Equipment until the purchase price shall have been paid in full.

Any and all additions to the Equipment, and any and all parts installed on and additions and replacements made to any unit of Equipment shall constitute accessions to the Equipment and shall be subject to all the terms and conditions of this Agreement and included in the term, "the Equipment," as used in this Agreement.

Except as otherwise specifically provided herein, when Builder shall have been paid the purchase price in full, together with interest and all other payments as herein provided, and all Railroad's obligations herein contained shall have been performed, absolute right to possession of, title to, and property in the Equipment shall pass to and vest in the Railroad without further transfer or action on the part of Builder. At such time Builder shall, at the request and expense of Railroad, execute to Railroad a bill of sale for the Equipment as is, where is, and without warranty of any kind except only that the Equipment is free from all liens and incumbrances created by Builder.

6. Marking of the Equipment. The Railroad will cause each unit of the Equipment to be numbered with its identifying number and the number of the ICC filing relating thereto. The Railroad will keep and maintain plainly, distinctly, permanently and conspicuously marked on each side of each unit, in letters not less than one inch in height, the words:

Ownership subject to a security agreement filed under the Interstate Commerce Act, Section 20c

or other appropriate markings approved by the Builder. Railroad will make the changes thereof and additions thereto which may be required by law in order to protect the Builder's title to and property in the Equipment and its rights under this agreement. Railroad will not operate any unit until such markings have been made thereon and will replace promptly any such marking which may be removed, defaced or destroyed.

The identifying numbers shall be those set forth in Section 1 of this Agreement. Railroad will not permit the identifying number of any unit of Equipment to be changed except in accordance with a statement of new number or numbers to be substituted therefor, which statement previously shall have been filed with Builder and filed, recorded or deposited on behalf of Railroad in all public offices where this Agreement shall have been filed, recorded or deposited. Except as provided in this paragraph, Railroad will not allow the name of any person, association or corporation to be placed on any unit of Equipment as a designation that might be interpreted as a claim of ownership; provided, however, that the Lessee may cause the equipment to be lettered with the names or initials or other insignia customarily used by Lessee, its affiliates or its sub-lessees on railroad equipment used by them of the same or a similar type for convenience of identification.

Railroad will cause the Equipment to be maintained in good order and repair at its own expense. Railroad will comply in all respects with all laws of the jurisdictions in which its operations involving the Equipment may extend, with the interchange rules of the Association of American Railroads, and with all lawful rules of the Department of Transportation, Interstate Commerce Commission and any other legislative, executive, administrative or judicial body exercising any power or jurisdiction over the Equipment. If any such laws or rules require the alteration of any part on any unit of Equipment, the Railroad will conform therewith at its own expense.

- 8. Indemnities. Railroad will indemnify, protect and hold harmless Builder from and against all losses, damages, injuries, liabilities, claims and demands whatsoever, regardless of the cause, and expenses in connection therewith, including counsel fees, arising out of the retention by Builder of title to the Equipment or the use or operation thereof by Railroad, except any losses, damages, injuries, liabilities, claims and demands arising out of any tort, breach of warranty or failure to perform any covenant hereunder by Builder. This covenant of indemnity shall continue in effect notwithstanding full payment of all sums due under this Agreement, or the satisfaction, discharge or termination of this Agreement in any manner whatsoever.
- Builder's Warranty. Builder warrants the Equipment will be built in accordance with the requirements, specifications and standards set forth in Article 1 and, except in cases of articles and materials specified by Railroad and not manufactured by the Builder, warrants the Equipment to be free from defects in material and workmanship under normal use and service. The liability of the Builder under this warranty shall be limited, as Builder may elect: (i) to repair of the defect at the Builder's plant at Portland, Oregon; or (ii) to replacement of the defective part; or (iii) to the cost of repair or replacement according to the Association of American Railroads Code of Rules Governing Conditions of and Repairs to Freight and Passenger Cars with Interchange of Traffic. foregoing warranty of the Builder shall begin at the time of delivery of a unit of Equipment under this agreement and terminate one year after such delivery. This warranty is expressly in lieu of all other warranties expressed or implied on the part of the Builder. Builder neither assumes nor authorizes any person to assume for it any other warranty liability in connection with the construction and delivery of the Equipment.

Neither the inspection as provided in Article 2 nor any examination nor the acceptance of any units of Equipment as provided in Article 2 shall be deemed a waiver or a modification by the Railroad of any of its rights under this Article 9.

10. Assignments. All rights of the Builder under this Agreement may be assigned by Builder and reassigned by any assignee at any time. No assignment shall subject any assignee to, or relieve the Builder from, any obligations of the Builder to construct and deliver the Equipment or to respond to its warranties contained in Article 9 nor relieve Railroad of any of its obligations to Builder under Article 8.

Railroad represents, for the purpose of assurance to Assignee and for the purposes of inducing Assignee to take such assignment, that in the event of any assignment by the Builder, the rights of Assignee to any unpaid portion of the purchase price, together with interest thereon, shall not be subject to any defense, set-off, counterclaim or recoupment whatsoever arising out of any breach of any obligation of the Builder.

Upon any such assignment and the delivery of a counterpart or copy of such assignment to Railroad, such assignee shall by virture of such assignment acquire all of the assignor's right, title and interest in and to the Equipment and this Agreement subject only to such reservations as may be contained in such an assignment. From and after such assignment and delivery of such counterpart or copy to Railroad, all payments to be made by Railroad hereunder shall, to the extent so assigned, be made to the assignee in such manner as it may direct.

11. Remedies. If at any time Railroad shall be in default of any obligation to pay the purchase price or indemnify the Builder, the Builder may take immediate possession of the Equipment without liability to return to the Railroad any sums theretofore paid and free from all claims whatsoever and may remove the Equipment from the use of the Railroad or any other person. For such purposes, Builder may enter upon the Railroad's premises or any other premises where the Equipment may be located, and may use and employ in connection with such removal any supplies, services and aids and any available trackage and other facilities of the Railroad.

If the Builder shall demand possession of the Equipment and shall reasonably designate a point for delivery to the Railroad, the Railroad shall, at its own expense, cause the Equipment to be moved to such point or points. At Builder's option, Builder may keep the Equipment at such point or points selected by it without charge or rent for storage until Builder shall have leased, sold or otherwise disposed of the Equipment, provided that Railroad's obligation to pay for such storage shall not exceed 120 days. Upon application to any court of equity, the Builder shall be entitled to a decree of specific performance of this paragraph. Railroad hereby waives any claims against the Builder for damages in connection with any retaking of any units of Equipment in any reasonable manner.

Builder may elect to retain the Equipment in satisfaction of the entire indebtedness in respect of

the purchase price and dispose of it as Builder shall deem fit. Builder shall give Railroad written notice within thirty days after an election to so dispose of the Equipment.

At any time while the Railroad is in default hereunder, Builder may upon reasonable notice to Railroad, sell any unit of Equipment free from any and all claims of the Railroad at public or private sale, provided that if the Railroad shall tender full payment of the total unpaid balance of the indebtedness, together with interest and expenses of the Builder in arranging the sale (including reasonable attorneys' fees,) the possession of and title to the property shall pass to the Railroad.

Every remedy specified herein shall be in addition to every other remedy now or hereafter existing at law or in equity. Every remedy may be exercised at any time and simultaneously and as often and in such order as the Builder may deem expedient. All powers and remedies shall be cumulative. The exercise of one shall not be a waiver of the right to exerise the right of any other. Acceptance of any payment after it shall have become due will not alter or affect the Railroad's obligations or the Builder's rights with respect to any subsequent payments.

- Railroad will cause this agreement, any 12. Recording. assignments hereof, and any amendments or supplements hereto to be filed and recorded with the Interstate Commerce Commission in accordance with section 20c of the Interstate Commerce Act. Railroad will from time to time do and perform any other act and will execute, acknowledge, deliver, file, register, deposit and record any and all further instruments required by law or reasonably requested by the Builder or Assignee for the purpose of proper protection to the satisfaction of the Builder or Assignee, of its title to the Equipment. Railroad will promptly furnish to the Builder certificates or other evidence of filing, reigstering, depositing and recording such documents.
- 13. Insurance. Railroad will maintain physical damage, fire and extended cover insurance with a reliable insurance company to the full insurable value of the Equipment. The extent of such coverage shall not be less than the unpaid purchase price. Upon demand, Railroad will furnish Builder with a copy of such insurance policies or a certificate of such insurance.
- 14. Law of Governing. Railroad warrants that its chief place of business and its chief executive offices are

located in the state of California. The terms of this agreement and all rights and obligations hereunder shall be governed by the state of California.

- 15. Contingencies. Builder shall not be liable to Railroad for any loss or damage suffered as a result of Builder's failure to deliver or delay in delivering the Equipment where such failure or delay is caused by fire, flood, natural disaster, labor trouble (including strikes, slow-downs or walk-outs,) war, riot, civil disorder, embargo, government regulations or restrictions of any kind, expropriation of plant by federal or state authority, interuption of or delay in transportation, power failure, inability to obtain materials or supplies, accident, explosion, act of God or other causes of like or different character beyond the Builder's control.
- 16. Disclaimer of Consequential Damages. BUILDER SHALL NOT BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT. CONSEQUENTIAL DAMAGES SHALL INCLUDE LOSS OF USE, INCOME OR PROFIT, OR ANY OTHER ECONOMIC LOSS AND LOSS FROM PHYSICAL DAMAGE TO PROPERTY (INCLUDING PROPERTY HANDLED OR PROCESSED IN THE EQUIPMENT.)
- 17. Execution. This agreement may be executed in any number of counterparts and such counterparts together shall constitute one in the same contract.

IN WITNESS WHEREOF, the parties have hereby executed this instrument.

FMC CORPORATION

SSI RAIL CORP.

DĂ.

STATE OF CALIFORNIA)
CITY AND COUNTY OF)
SAN FRANCISCO)

On this 24th day of September, 1976, before me, a Notary Public in and for the City and County of San Francisco, State of California, duly commissioned and sworn, personally appeared William R. Galbraith, known to me to be a Vice President of FMC Corporation, the corporation that executed the within instrument, and known to me to be the person who executed the within instrument on behalf of the corporation therein named, and acknowledged to me that such corporation executed the same pursuant to its by-laws or a resolution of its Board of Directors.

IN WITNESS WHEREOF, I have hereunto signed my name and affixed my seal this 24th day of September, 1976.



Jerry J. Russell Notary Public

My Commission Expires: May 10, 1980

STATE OF CALIFORNIA)
CITY AND COUNTY OF)
SAN FRANCISCO)

On this 24th day of September, 1976, before me, a Notary Public in and for the City and County of San Francisco, State of California, duly commissioned and sworn, personally appeared William J. Texido, known to me to be President of SSI Rail Corp., the corporation that executed the within instrument, and known to me to be the person who executed the within instrument on behalf of the corporation therein named, and acknowledged to me that such corporation executed the same pursuant to its by-laws or a resolution of its Board of Directors.

IN WITNESS WHEREOF, I have hereunto signed my name and affixed my seal this 24th day of September, 1976.

OFFICIAL SEAL:

TERRY L. RUSSELL

Notary Public - California

San Francisco County

My Commission Expires May 10, 1980

[Notarial Seal]

Jerry J. Kussell Notary Public

My Commission Expires: May 10, 1960